

PRODEFIS CLIENTS

Long-term Relationships

We are committed to long-term relationships with our clients. In order to maintain such relationships, we provide excellent solutions and deliver world class services, consistently.
Let us know and we will connect you to our clients: double check our statement.

Cathay Pacific Group

Air Hong Kong, Hong Kong
Cathay Pacific Airways, Hong Kong
HK Express, Hong Kong

Qantas Group

Qantas, Australia
Eastern Australia Airline, Australia
Express Freighters Australia, Australia
National Jet Systems, Australia
Network Aviation, Australia
Sunstate Airlines, Australia

Jetstar Group

Jetstar Airways, Australia
Jetstar Asia Airways, Singapore

SAS Group

SAS Link, Denmark
SAS Scandinavian Airlines, Sweden

Air Austral, France
Air Greenland, Greenland
Air Tahiti Nui, French Polynesia
Allegiant, USA
Alliance Airlines, Australia
Avincis Aviation Norway, Norway
CMA CGM, France
German Airways, Germany
Helvetic Airways, Switzerland
Jazeera Airways, Kuwait
Jetttime, Denmark

Lufthansa Group

Air Dolomiti, Italy
Austrian Airlines, Austria
Brussels Airlines, Belgium
Discover Airlines, Germany
Eurowings, Germany
Eurowings Europe Limited, Austria
Germanwings, Germany
Lufthansa, Germany
Lufthansa Aviation Training, Germany
Lufthansa Cargo, Germany
Lufthansa CityLine, Germany
SWISS, Switzerland

TUI Group

TUI Airways, United Kingdom
TUI fly, Germany
TUI fly Belgium, Belgium
TUI fly Nederland, The Netherlands
TUI fly Nordic, Sweden

Maersk Air Cargo, Denmark
Maersk Air Cargo UK, Denmark
Norse Atlantic Airways, Norway
Norwegian Air Shuttle, Norway
Pegasus Airlines, Turkey
Rega - Swiss Air Rescue, Switzerland
Riyadh Air, Saudi Arabia
Smartwings, Czech Republic
Volotea, Spain
Widerøes Flyveselskap AS, Norway
Largest airline in New Zealand, New Zealand



PRODEFIS CAP
The System for Arrangement of Crew
Accommodation & Travel

Key Benefits

- Highest Level of Automation
- Designed for Integration with Crew Scheduling Systems
- Automated Communication with Hotels & Transport Companies
- Contract and Contingent Management
- Sustained Reduction of Cost



Arrangement of Crew Accommodation & Travel

CAP is a highly automated crew travel management system. The System offers complete support in arrangement of crew accommodation and positioning and in management of respective suppliers.

After the planning is done, the actual work begins. Appropriate hotels and transport companies need to be chosen and bookings and cancellations must be made and tracked.

The underlying activities are very complex, cross-departmental and often require the same data to be managed more than once. Moreover, there may be internal and external communications that are prone to error.

Overview

CAP can support you by offering:

- Comprehensive reporting
- Complete process support for the departments involved
- A role-based access control to enable cross-departmental usage
- Management of contracts, contingents and prices of hotels and transport companies

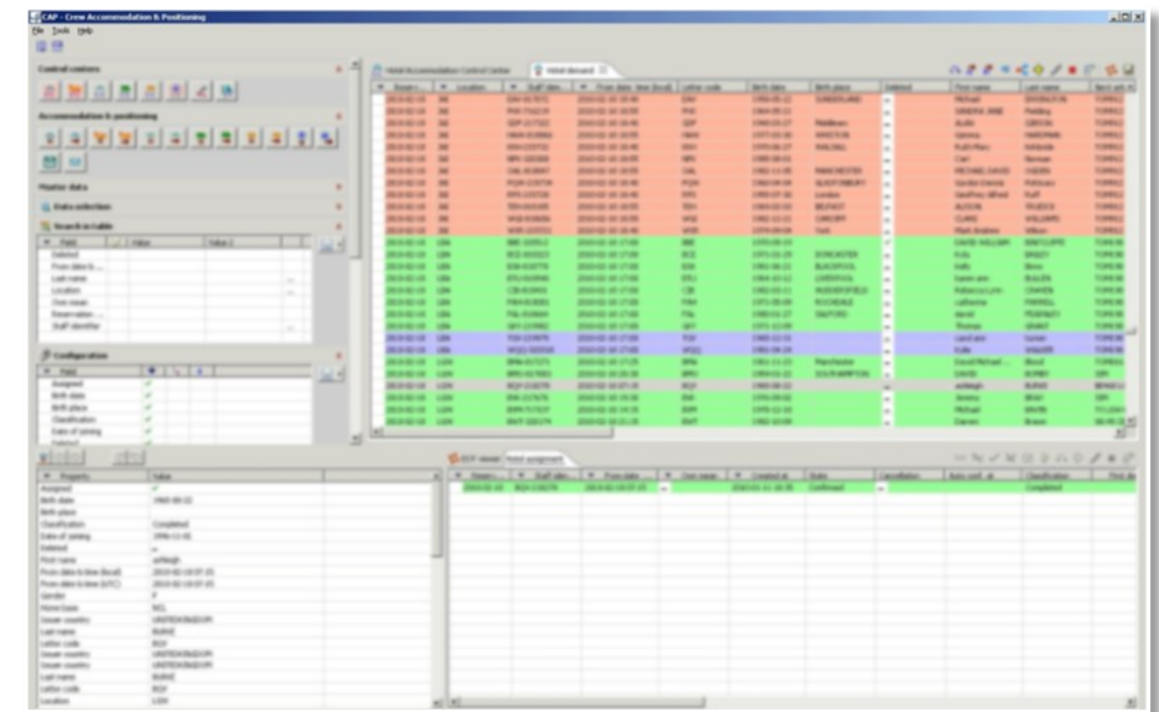
- Automatic booking / cancellation and tracking of accommodation and positioning
- Automatic communication with hotels and transport companies via e-mail, fax, SITA etc.

Highest Level of Automation

One of the key features of CAP is its high level of automation. CAP enables the automation of the following activities:

- Identification of the accommodation and positioning demands based on planning data
- Selection of appropriate hotels and transport companies while taking into account contingents, prices and airline-specific guidelines
- Bookings and cancellations through different communication channels
- Notifying hotels and transport companies of any change in the planning process, including related bookings and cancellations
- Generating and sending reports to interested internal and external parties

The high level of automation reduces costs and increases efficiency.



Different colours used for different status of bookings

Features

Following list is a subset of available features:

- Worldwide, easy and secure access over Internet
 - Hotels
 - Taxi and bus companies
 - Car rentals
 - Railway companies
 - Airlines
- The following data can be maintained (among others):
 - Contracts
 - Prices
 - Contingents
 - Means of communication
 - Languages and currencies
 - And much more

- Automatic identification, reservation, booking and cancellation of accommodation and positioning demands based on:
 - Planning data
 - Changes in the crew schedule (incl. day of operation)
 - Airline-specific guidelines (onsite priority, prices, contingents etc.)
- Support of different communication channels, such as:
 - E-mail
 - SITA
 - Fax
 - Business partners' booking systems
 - Other channels
- Support of invoice reconciliation
- Extensive, automated reporting to external and internal business partners
- Multilingual user interface and communication with business partners
- Role-based access control
- Innovative and efficient desktop



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PRODEFIS PRODUCTS

Innovative Systems Created in Partnership
with Airlines for Airlines

prodefis offers integrated software products for the aviation industry. All prodefis products optimize processes, increase productivity and reduce costs and workload. Each product can be tailored to your requirements and integrated with existing systems. prodefis products meet the requirements of small and big organizations as well as of low-cost carriers and network airlines. For more detailed information please visit our website www.prodefis.de.

Products Besides PRODEFIS CAP



Training Planning and Scheduling, Course Management,
Resource and Venue Management

COURSE fully supports processes of training planning and operations. It can be used by all parties involved in training management, and it allows for seamless integration with other systems.



Training and Performance Monitoring
EBT, ATQP, AQP

TPMS covers all training-related activities for training managers, instructors/ examiners and trainees while streamlining the coordination and communication with the planning and scheduling teams.
TPMS is also an all-in-one IT solution for airlines applying EBT, ATQP, AQP.



Electronic Personnel Files and Employee Self-Service,
Qualification Management, Compliance Management

E-FILE enables electronic storing of all employee-related documents and linking them to the respective electronic records in the system. The self-service features allow employees to maintain all kinds of personal data and to upload supporting documentation while simultaneously reducing office staff workload.



E-Learning, Exam Management

LMS is a web-based e-learning system delivering training lessons and exams, electronically, to each of your employees.



Information System for Airlines and their Business Partners

The web-based AIS provides secure access to real-time operational airline data as well as to historical and planning data.

FLEXIBLE DELIVERY MODELS

License and Secure prodefis Cloud (SaaS)

prodefis offers two delivery models. The following table compares the License with the Secure prodefis Cloud (Software as a Service) Model. It is intended to be used as a basis for decision-making together with the requirements of your organization.

	License	prodefis Cloud
Upfront capital expenditure ⇒ “higher” might be relevant for tax reasons ⇒ “lower” converts capital item into expense item	✓	✓
Total cost of ownership is ...	higher	lower
Managers control budgets, but not resources of IT department ⇒ software decision depends on IT department ⇒ software decision can be made independent of IT department	✓	✓
Initial set-up/time-to-market/time-to-value ⇒ “short to long”, depends on the airline ⇒ “very short to short”, depends on the airline	✓	✓
Airline has control over release changes (independent of other customers)	✓	
Minimum business and IT resource requirements for release changes		✓
Software is always up-to-date		✓
Effort/cost of trial operation are ...	higher	lower
Responsibility for IT infrastructure is with ...	airline	prodefis
Full integration with airline’s operations or back office systems	✓	✓
Offline usage (e.g. grading on line checks while disconnected from Internet)	✓	✓
Move from one model to another (e.g. from Hybrid SaaS Model to License Model)	✓	✓
Setting up test environments parallel to regular environment	✓	✓
Maximum control over own data	✓	✓

Comparison table for prodefis software delivery models

