

PRODEFIS CLIENTS

Long-term Relationships

Cathay Pacific Group

Air Hong Kong, Hong Kong

Cathay Pacific Airways, Hong Kong

HK Express, Hong Kong

Qantas Group

Qantas, Australia

Eastern Australia Airline, Australia

Sunstate Airlines, Australia

Network Aviation, Australia

National Jet Systems, Australia

Express Freighters Australia, Australia

Jetstar Group

Jetstar Airways, Australia

Jetstar Asia Airways, Singapore

SAS Group

SAS Link, Denmark

SAS Scandinavian Airlines, Sweden

Air Austral, France

Air Greenland, Greenland

Air Tahiti Nui, French Polynesia

Allegiant, USA

Avincis Aviation Norway AS, Norway

CMA CMG, France

Flyr, Norway

German Airways, Germany

Lufthansa Group

Austrian Airlines, Austria

Brussels Airlines, Belgium

Eurowings, Germany

Eurowings Discover, Germany

Eurowings Europe, Austria

Germanwings, Germany

LAT Lufthansa Aviation Training, Germany

Lufthansa, Germany

Lufthansa Cargo, Germany

Lufthansa CityLine, Germany

Swiss Airlines, Switzerland

TUI Group

TUIfly, Germany

TUI Airlines Nederland, The Netherlands

TUI Airlines Belgium, Belgium

TUI Airways, United Kingdom

TUIfly Nordic, Sweden

Jet Time, Denmark

Norwegian Air Shuttle, Norway

Pegasus Airlines, Turkey

Rega - Swiss Air Rescue, Switzerland

Smartwings, Czech Republic

Volotea, Spain

Widerøes Flyveselskap, Norway

Largest airline in New Zealand, New Zealand



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PRODEFIS AIS The Airline Information System

Real-Time Access to Operational Data For Airlines and their Business Partners

Moving view-only Users from Operational Systems to AIS

Reduced Hardware, Software and Administration Costs

Accurate Data Available to all Business Partners Results in Overall
Improvement of Operations and in Reduced Costs



The Airline Information System for Airlines and their Business Partners

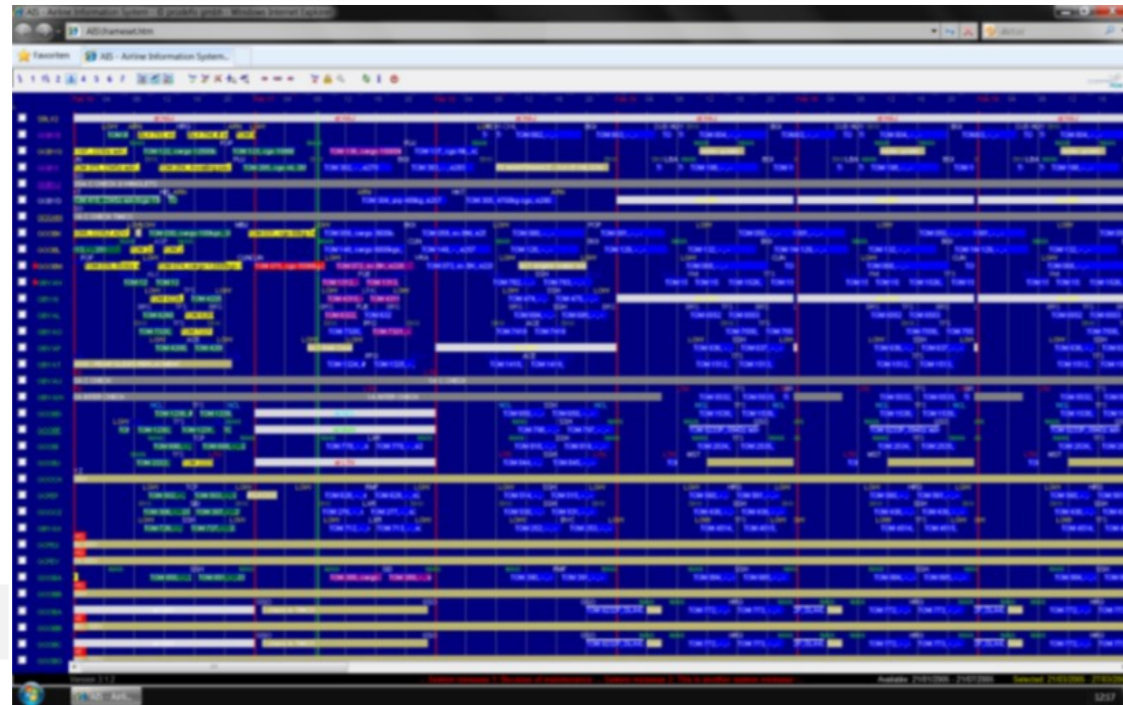
AIS is an web-based information system for airlines and their business partners. It provides secure access to real-time operative airline data as well as to historical and planning data.

Interested parties and user groups include airline staff, handling agents, catering companies, airports, outstations/airport stations, crew rooms, pick-up partners or external maintenance companies.

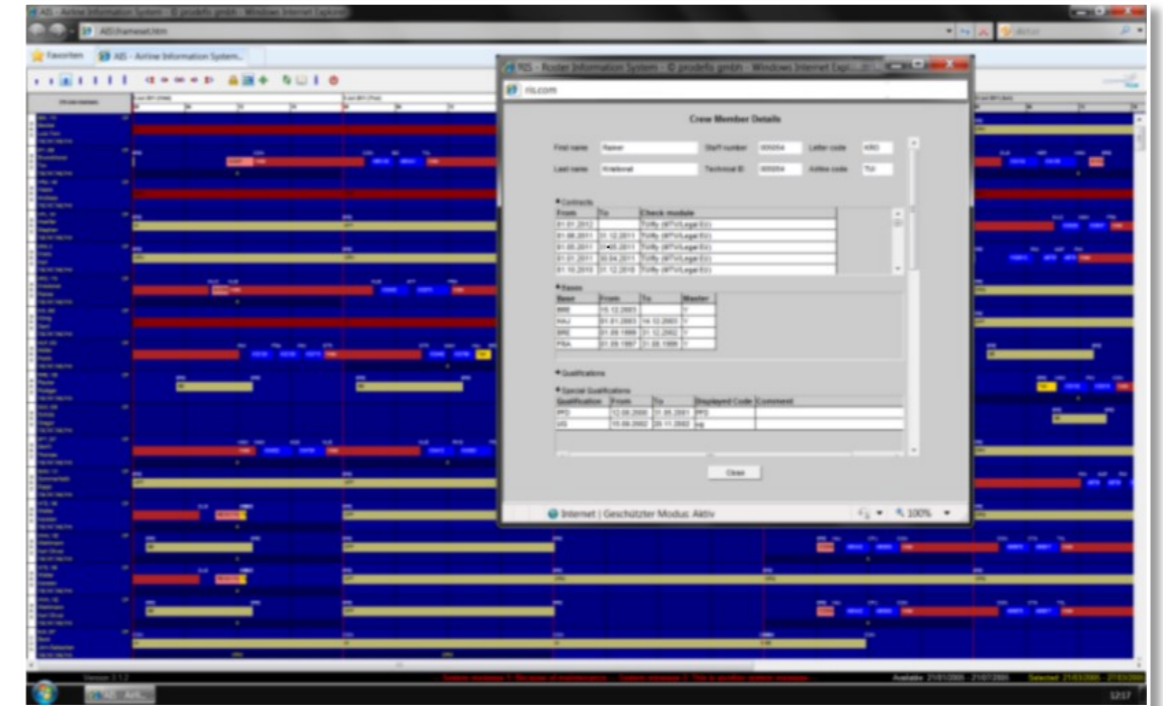
AIS enables world-wide, easy and secure access to relevant data via the Internet. Internet-enabled personal computers are sufficient, there is no need for additional installations.

Features

- AIS enables access to any desired data of an airline within seconds.
- The data to be displayed can originate from different systems.
- Users will get access to historical data, operative real-time data or even future planning data.
- Its sophisticated architecture provides simultaneous access to thousands of users, while at the same time minimising is the use of resources.
- A scalable Gantt chart allows for a customisable display of data.
- The use of search and filter features increases efficiency and productivity.



Flight schedule



Crew roster and crew member details

Integration of Data From different systems

AIS uses data from systems of different business areas, such as

- aircraft and flight management
 - scheduling
 - maintenance control
 - operations control
 - slot management
 - etc.
- crew management
 - rostering
 - crew contact
 - crew information
 - training
 - etc.
- airport management
- etc.

Displayed data

Examples of the integration and display of an airline's data:

- Real-time flight schedule presented in a Gantt chart
- Flight details such as scheduled, rescheduled, estimated and actual times, estimated and actual pax figures
- Crews on flights
- Delay and slot information
- Maintenance and AOG events
- Real-time crew roster presented in a Gantt chart or alternatively in a table
- Crew-related data such as qualifications, expiries, airport expiries, contracts, home bases, communication data, passports & visas etc.
- Duty sheets
- Aircraft details such as fleet and version information, total aircraft hours and cycles as well as additional technical details

PRODEFIS PRODUCTS

Innovative Systems Created in Partnership with Airlines for Airlines

prodefis offers integrated software products for the aviation industry. All prodefis products optimize processes, increase productivity and reduce costs and workload. Each product can be tailored to your requirements and integrated with existing systems. prodefis products meet the requirements of small and big organizations as well as of low-cost carriers and network airlines. For more detailed information please visit our website www.prodefis.de.

Products Besides PRODEFIS AIS



Training Planning and Scheduling, Course Management, Resource and Venue Management

COURSE fully supports processes of training planning and operations. It can be used by all parties involved in training management, and it allows for seamless integration with other systems.



Training and Performance Monitoring EBT, ATQP, AQP

TPMS covers all training-related activities for training managers, instructors/examiners and trainees while streamlining the coordination and communication with the planning and scheduling teams. TPMS is also an all-in-one IT solution for airlines applying EBT, ATQP, AQP.



Electronic Personnel Files and Employee Self-Service, Qualification Management, Compliance Management

E-FILE enables electronic storing of all employee-related documents and linking them to the respective electronic records in the system. The self-service features allow employees to maintain all kinds of personal data and to upload supporting documentation while simultaneously reducing office staff workload.



E-Learning, Exam Management

LMS is a web-based e-learning system delivering training lessons and exams, electronically, to each of your employees.



Arrangement of Crew Accommodation and Travel

CAP is highly automated. It offers complete support in arrangement of crew accommodation and positioning and in management of respective suppliers.

FLEXIBLE DELIVERY MODELS

License and Secure prodefis Cloud (SaaS)

prodefis offers two delivery models. The following table compares the License with the Secure prodefis Cloud (Software as a Service) Model. It is intended to be used as a basis for decision-making together with the requirements of your organization.

	License	prodefis Cloud
Upfront capital expenditure ⇒ "higher" might be relevant for tax reasons ⇒ "lower" converts capital item into expense item	✓	✓
Total cost of ownership is ...	higher	lower
Managers control budgets, but not resources of IT department ⇒ software decision depends on IT department ⇒ software decision can be made independent of IT department	✓	✓
Initial set-up/time-to-market/time-to-value ⇒ "short to long", depends on the airline ⇒ "very short to short", depends on the airline	✓	✓
Airline has control over release changes (independent of other customers)	✓	
Minimum business and IT resource requirements for release changes		✓
Software is always up-to-date		✓
Effort/cost of trial operation are ...	higher	lower
Responsibility for IT infrastructure is with ...	airline	prodefis
Full integration with airline's operations or back office systems	✓	✓
Offline usage (e.g. grading on line checks while disconnected from Internet)	✓	✓
Move from one model to another (e.g. from Hybrid SaaS Model to License Model)	✓	✓
Setting up test environments parallel to regular environment	✓	✓
Maximum control over own data	✓	✓

Comparison table for prodefis software delivery models