

FLEXIBLE DELIVERY MODELS

License and Secure prodefis Cloud (SaaS)

prodefis offers two delivery models. The following table compares the License with the Secure prodefis Cloud (Software as a Service) Model. It is intended to be used as a basis for decision-making together with the requirements of your organization.

	License	prodefis Cloud
Upfront capital expenditure ⇒ "higher" might be relevant for tax reasons ⇒ "lower" converts capital item into expense item	✓	✓
Total cost of ownership is ...	higher	lower
Managers control budgets, but not resources of IT department ⇒ software decision depends on IT department ⇒ software decision can be made independent of IT department	✓	✓
Initial set-up/time-to-market/time-to-value ⇒ "short to long", depends on the airline ⇒ "very short to short", depends on the airline	✓	✓
Airline has control over release changes (independent of other customers)	✓	
Minimum business and IT resource requirements for release changes		✓
Software is always up-to-date		✓
Effort/cost of trial operation are ...	higher	lower
Responsibility for IT infrastructure is with ...	airline	prodefis
Full integration with airline's operations or back office systems	✓	✓
Offline usage (e.g. grading on line checks while disconnected from Internet)	✓	✓
Move from one model to another (e.g. from Hybrid SaaS Model to License Model)	✓	✓
Setting up test environments parallel to regular environment	✓	✓
Maximum control over own data	✓	✓